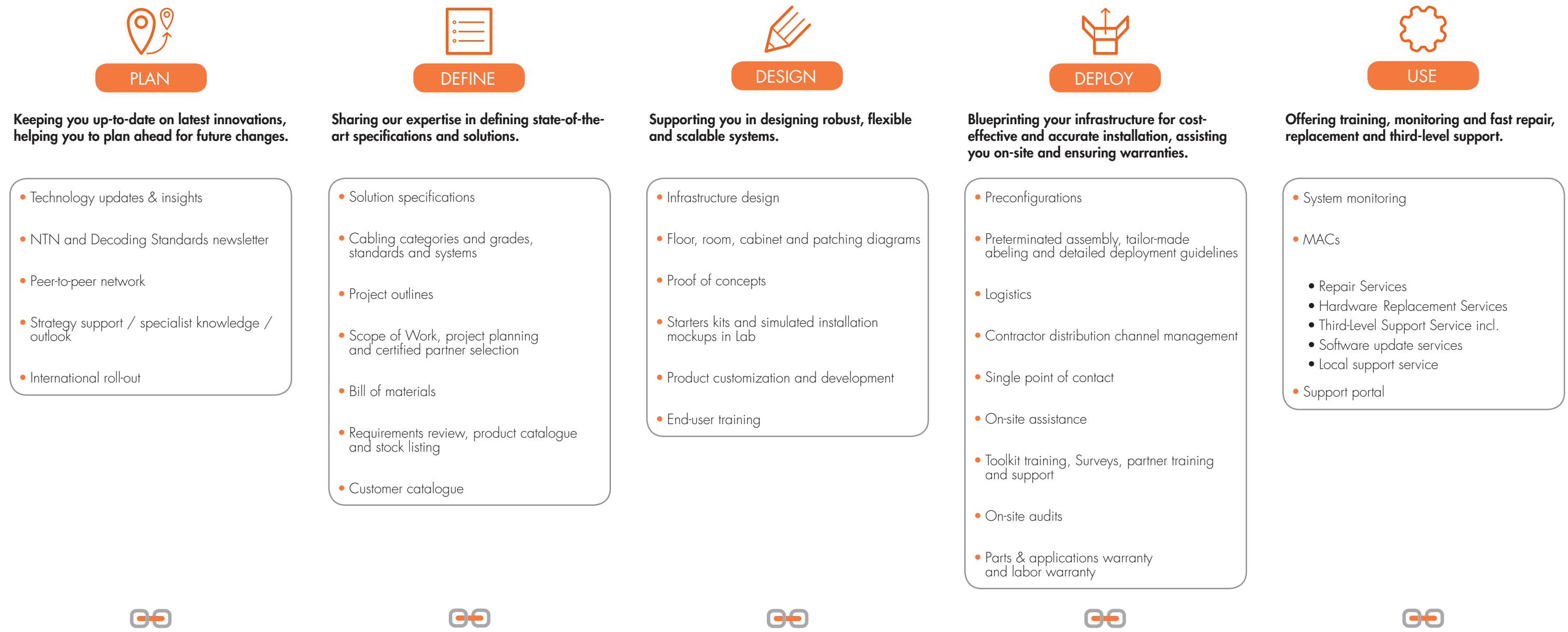


SERVICE OVERVIEW

‘engage’ is Nexans’ commitment to assist customers in every step of building an agile IT infrastructure



HOW CAN WE CONNECT THE DOTS IN A RELIABLE WAY

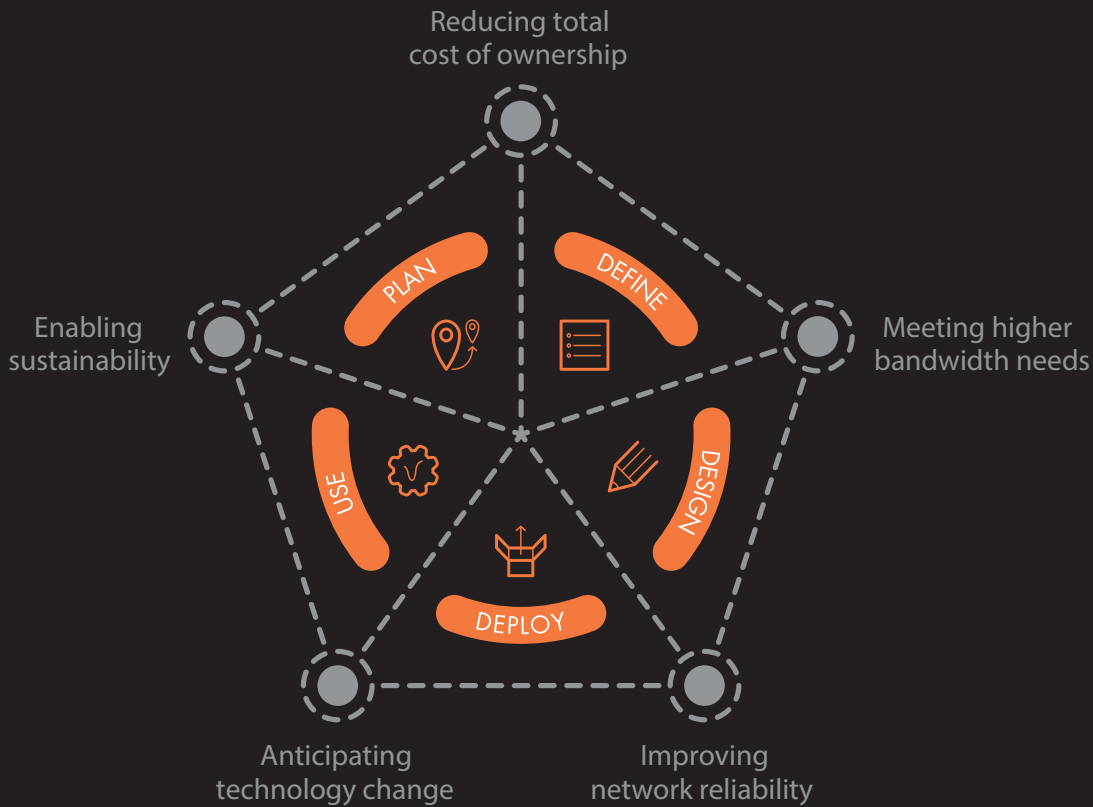
ANTICIPATING CHANGE IN THE OFFICE ...

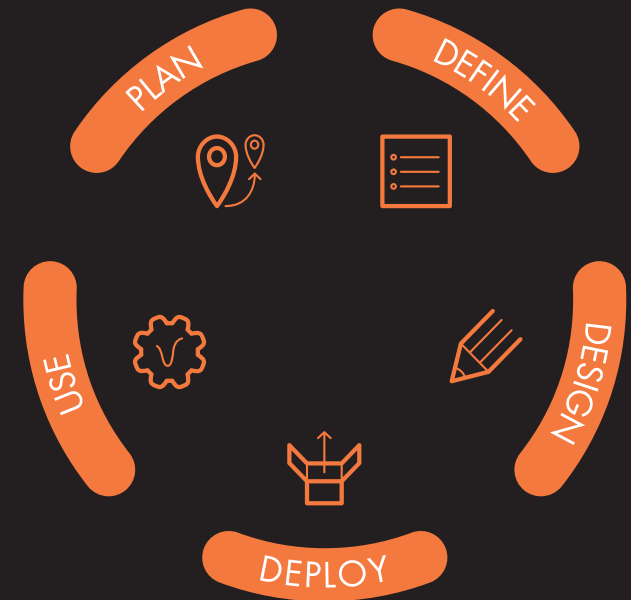
New flexible attitudes to Smart Working and IP convergence place additional challenges on IT infrastructure. Nexans solutions give a wide choice to optimise your network to meet those challenges.

- Enabling sustainability PoE+, and in future PoE++, is a key driver for adoption of IP convergence. It reduces the need for separate power cabling, saving cost. LANmark-7A and LANactive allow for most efficient PoE support.
- Improving network reliability
From good quality products to redundancy at user level, several approaches can be applied to ensure the reliability of your network.
- Reducing total cost of ownership
LANmark systems ensure long life time of cabling systems. LANactive reduces the need for floor distributors enabling significant CAPEX and OPEX savings. LANSense solutions help manage change, delivering fast return on investment by automatic generation of work orders and database updates for MAC's, reducing fault incidents for improved network uptime, increasing network security and optimising asset utilisation.

... AND IN THE DATA CENTRE ...

- Meeting higher bandwidth needs
Bandwidth needs in data centres are on the increase. 10G speeds as currently implemented will soon prove to be insufficient, demanding 25G and 40G for server links and 100G for switch to switch. Thinking ahead and having an easy migration path with LANmark will be a key advantage.
- Improving network reliability
Real-time tracking and evaluating environmental parameters is possible through Nexans’ EMAC (Environmental Monitoring and Access Control) that provides feedback to help manage power and cooling levels, and alerts staff when pre-set thresholds are exceeded.
- Reducing total cost of ownership
Making cabling solutions easy to upgrade ensures a long lifetime of cabling, which minimizes the need to re-cable and also minimizes costs of removal of cabling and downtime of the network.





Nexans Cabling Solutions

Alsebergsesteenweg 2, b3 - B-1501 Buizingen

Tel: +32 (0)2 363 38 00 - Fax: +32 (0)2 365 09 99

Nexans Cabling Solutions UK and Intelligent Enterprise Solutions Competence Centre

2 Faraday Office Park - Faraday Road - Basingstoke - Hampshire RG24 8QQ

Tel: +44 (0)1256 486640 - Fax: +44 (0)1256 486650

www.nexans.com/LANsystems – info.ncs@nexans.com



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engage



Systems  People

With the digital transformation of business, efficient data access and exchange becomes ever more determinant for your company's success. As cabling systems survive different generations of active equipment, they need to be at the same time robust, flexible and scalable to adapt to new digital business requirements. Your IT infrastructure needs to be agile, well-planned ahead for accurate and efficient deployment and proactively designed for future changes.

That is why Nexans Cabling Solutions introduces Ngage, a services program to support you in connecting the dots:

- Meeting higher bandwidth needs
- Improving network reliability
- Anticipating technology change
- Enabling sustainability
- Reducing total cost of ownership